



## Workshop for Aboriginal Businesses in Pilbara

### An Introduction to Writing Successful Tenders for WA Government Opportunities

This is a workshop for Aboriginal business owners and staff who are interested in writing successful tenders for WA government opportunities. This workshop will cover:

- WA Government procurement processes
- What the State Government buys
- What does the WA Government look for in a winning tender?
- Top tips in writing tenders
- Costing and Pricing
- What to do next – winning or losing

**VENUE** IBIS Style Port Hedland Conference Room,

Crn Lukis Street and McGregor Street,  
Port Hedland WA 6721

**DATE** 19 February 2020

**TIME** 9.30am – 12.30pm

Morning tea and lunch provided

To book your place on the workshop please register via our website <https://keoghbay.com.au/training-registrations/>