

Workshop for Aboriginal Businesses in Pilbara

An Introduction to Writing Successful Tenders for WA Government Opportunities & Development of Joint Ventures

This is a workshop for Aboriginal business owners and staff who are interested in writing successful tenders for WA government opportunities and to gain more knowledge about Joint Venture. The workshop will cover:

Tender Writing for WA government opportunities

- WA Government procurement processes
- What the State Government buys
- What does the WA Government look for in a winning tender?
- Top tips in writing tenders
- Costing and Pricing
- What to do next – winning or losing

An introduction to Join Ventures – risks and opportunities

- what is a JV?
- what are the risks and opportunities associated with JVs
- how can Aboriginal businesses make a JV work for them
- how should you go about getting started

VENUE Nintirri Centre Inc,
Central Ro Tom Price WA 6751

DATE 25th November 2020

TIME 9.30am – 12.30pm

Morning tea and lunch provided

Please register for the workshop at
<https://keoghbay.com.au/training-registrations/>